



Tender Response Instructions

Tender responders should complete the following capabilities worksheet by answering each question, based on the five possible answers below.

Rating	Definition
0	Functionality not provided. The software does not meet the requirements. If the required functionality is planned for a future release, please indicate the timescale (month and year) in the Comments column.
1	Functionality provided; requires customized integration with third-party solution. The vendor has established a relationship with a business partner to provide this functionality, but it needs customizing or working around in order to be deployed as an integrated solution. Identify any areas where modification will impact the application upgrade path.
2	Functionality provided by the vendor, but requires customization or PaaS extension. The functionality can be accomplished with the vendor's products, but some customizing or working around is required. For ERP applications delivered as cloud services (which therefore cannot be customized), the functionality would be provided by building an extension using platform as a service (PaaS) capabilities provided either by the vendor or a third party. Identify any areas where customization, modification or extension will affect the application upgrade path.
3	Functionality provided by seamless integration with third-party solution. The vendor has established a relationship (e.g., as an OEM) with a business partner to provide this functionality, which is fully integrated (in terms of data, process and application) with the proposed solution and requires no customization or integration development. Give the name of the recommended application.
4	Functionality provided as standard. The software fully supports the requirements, and the vendor provides the functionality from its own codebase. No customization or work-around is required. Some configuration may be required, but this should not be significant or complex, should not add significantly to the implementation timescales, and should not affect future upgrades.

The Comments column is provided for clarification, when necessary.

By answering a question affirmatively, the vendor agrees to support such capabilities within the product.

Motaclan Limited, Units 14-15 Erdington Industrial Park, Chester Road, Birmingham B24 ORD. Telephone 0121 356 3003. Motaclan.com A company registered in England & Wales Company Number: 06515510 VAT Number: GB945728290